

STEELBRO Sidelifter Product Advantages

How a sidelifter can improve your efficiency and enhance your capabilities.







The STEELBRO Sidelifter – Value Proposition

Allows customers to easily load, carry and unload shipping containers without any additional equipment.

Very well suited to low infrastructure operations where loading docks and container cranes are not present.





Alternatives to the STEELBRO Sidelifter

The customer has container handling equipment on site to load and unload containers.

Leave the container on the trailer in the customer's yard, charge for standing time of the trailer (dock or ramps required to access container).





Market Segments of Operators:

General Container Logistics
Lightweight (empty) Container Logistics
General Freight & Containers
Dry Port Operators (stacking & storage)
Relocations, Site Modules & Special Use
Intermodal Operators (trains & trailers)
Dangerous Goods and Special Object Logistics
Military





The STEELBRO Sidelifter

Faster, safer and more flexible container handling.

Increases the ability of a transport business to move more containers quickly and safely.

It will help improve efficiencies, saving time and increasing productivity.

Proven dependability - it is tough, reliable and requires limited maintenance.





COMPARISON OF EQUIPMENT USED

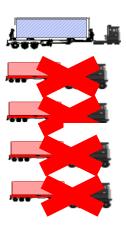
CONVENTIONAL METHOD

- 4 x Truck and Trailer
- Need ladders, ramps or docks for unloading/loading



STEELBRO METHOD

- 1 x Truck and Sidelifter
- Delivers boxes to the ground.



Capital, maintenance and fuel savings increasing revenue and decreasing costs.



The STEELBRO Sidelifter Capabilities





PUTS THE CONTAINER ON THE GROUND



No need for docks

No need for extra equipment

Containers can be filled/emptied safely on the ground.

20',40' and 2 x 20' capability



MAXIMISE CONTAINER MOVEMENTS IN A DAY



Increase efficiencies and productivity.

Containers can be safely transferred to the ground in less than 5 minutes.



MINIMAL EQUIPMENT AND PERSONNEL REQUIRED

Driver can unload container in minutes on his own.

No need for additional equipment or personnel.

Driver can move 20' and 40' containers using the same piece of equipment.

Save on other equipment costs and personnel.





PLACE CONTAINERS ON ANY VEHICLE-ACCESSIBLE TERRAIN



Suits temporary operations

Operate a dry terminal with minimal investment.

Is ideal for low infrastructure locations





SAFELY HANDLES HAZARDOUS, FRAGILE AND VALUABLE CARGO

Container can be safely placed exactly where the client requires it, for ease of access to load and unload as required.

Dangerous or fragile goods safely moved

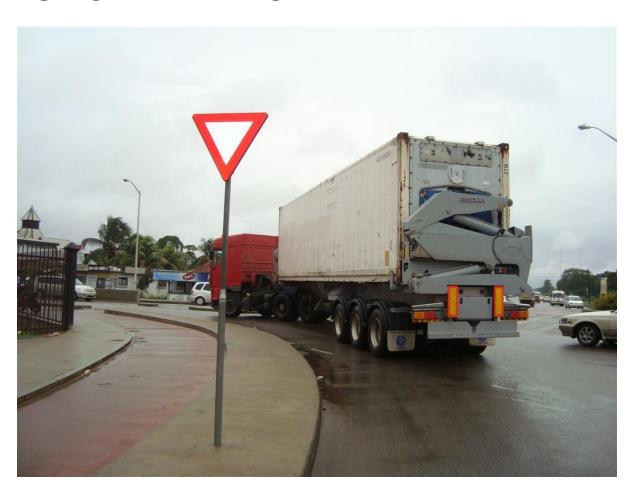




TRANSPORT BY ROAD

Containers can be transported anywhere, anytime by road.

This 'self contained' unit is able to operate without the support of other equipment at load and unload points.





ONE PIECE OF EQUIPMENT - MANY OPTIONS!



The Sidelifter gives full control of vehicle scheduling.

100% utilisation of equipment.



DOUBLE STACKS CONTAINERS

Handles containers in areas where space is limited.

Quickly and safely stacks 20' and 40' fully loaded hazardous, and fragile containers.





THE CONTAINER (AND NOT THE TRAILER) IS LEFT WITH THE CUSTOMER



Without a sidelifter, a trailer is often left with the customer - an unproductive use of equipment.

The Sidelifter can be productive all day.

One piece of equipment to manage and maintain.

Reduced operating costs.

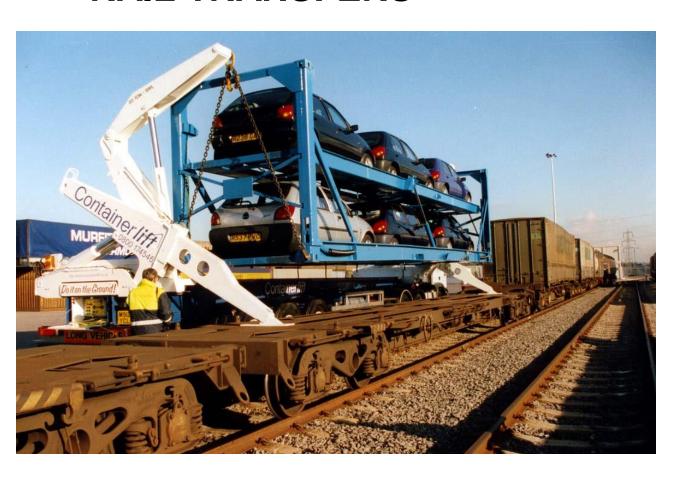


RAIL TRANSFERS

Intermodal Terminal

Low investment

Mobile Terminal





TRAILER TO TRANSFERS



Transport overweight containers on the road

Efficiently operate in industrial areas with triangulation





OPERATES IN LOW COST DRY TERMINAL



Sidelifter will operate in temporary or dry terminal.

Requires little investment in terminal.



The STEELBRO Sidelifter

offers additional capabilities and benefits at no extra cost





BACK-UP AND SUPPORT CAN BE PROVIDED DURING ACCIDENT RESCUE







SPECIALISED CARGO HANDLING

Up to 40 tonnes cargo

Special vehicles

Industrial equipment

Specialised containers





MILITARY / DEFENCE

Operation in the most extreme situations and environments.

The sidelifter can load and unload whole convoys of containers without the need to relocate independent heavy lifting equipment such as reachstackers or forklifts.









Safe handling of dangerous goods Tank containers.



Barge Operation



Utilise on Barges or landing craft

